

FIG. 2A

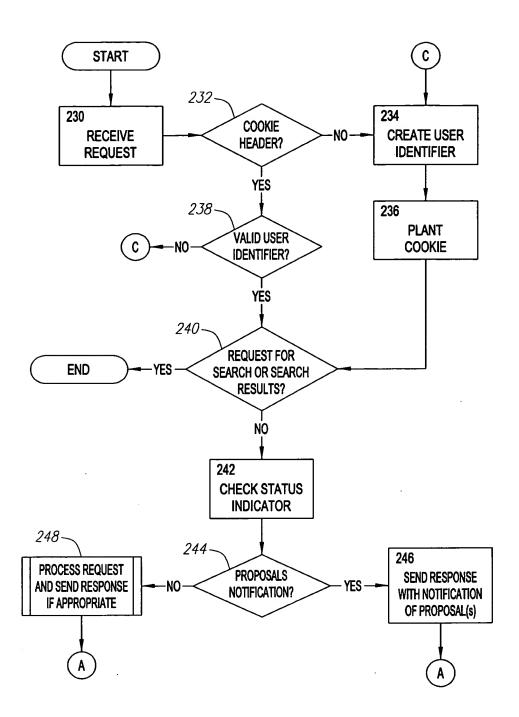


FIG. 2B

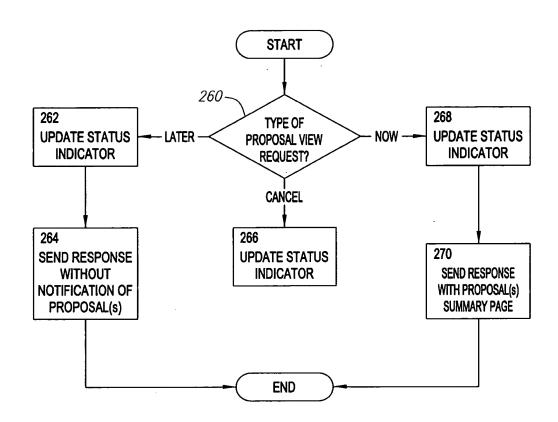


FIG. 2C

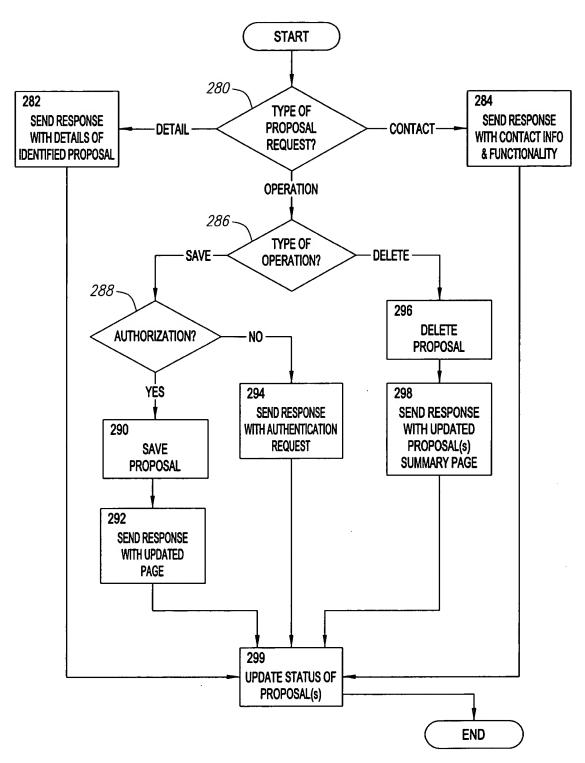


FIG. 2D

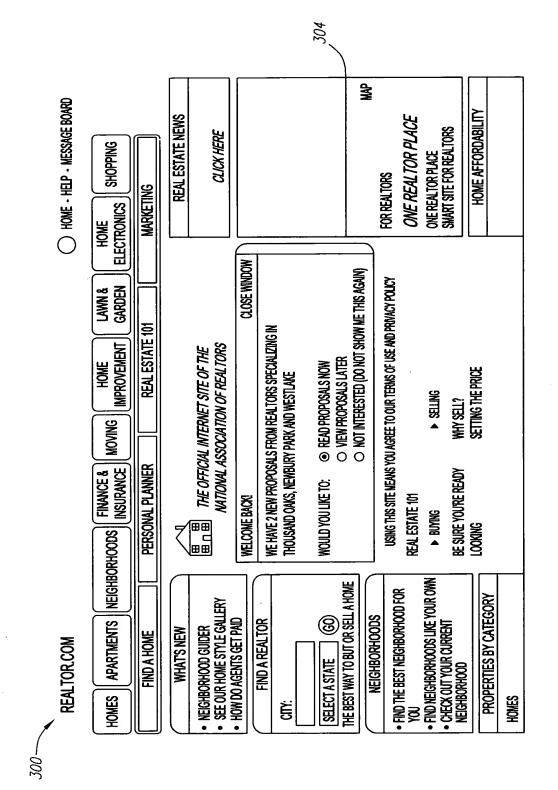


FIG. 3A

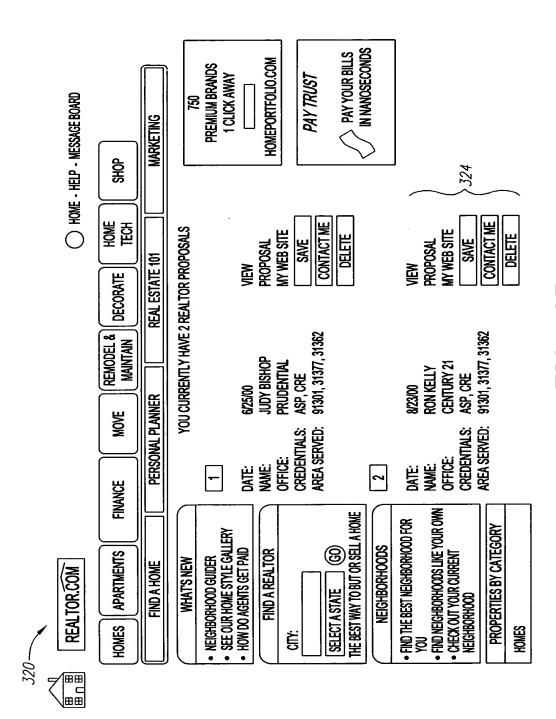


FIG. 3B

HOME - HELP - MESSAGE BOARD	HOME SHOP	1 MARKETING		405	HOMEPORTFOLIO.COM SITE	PAY TRUST	OR. I PAY YOUR BILLS	>		į	ARK OAKS
	REMODEL & DECORATE MAINTAIN	REAL ESTATE 101		PRUDENTIAL REALTY 12345 MAIN STREET SANTA MINICA, CA 90405	DELETE VIEW MY WEB SITE	AMSI	E YOU HAVE BEEN SEARCHING F Be the first to see it.	MY NEIGHBORHOODS: MY CREDENTIALS THOUSAND OAKS, AGOURA HILLS, OAK PARK CRE, ABR 91360, 91301, 91377		RE FOOTAGE	B NEWBURY PARK THOUSAND OAKS
	FINANCE MOVE R	PERSONAL PLANNER		JUDY BISHOP OFFICE: (818) 679-9100 FAX: (818) 679-9191 EMAIL: FEINARE@REALTOR.COM	CONTACT ME NOW D	IELP YOU FIND THE HOME OF YOUR DREAMS!	DROOM, TWO BATHROOM HOME T THE MARKET, AND YOU CAN I	MY CR Park cre, Abe	:W:	S BATHS	4 3 2,148
LTOR.COM	APARTMENTS	FIND A HOME	OR PROPOSAL	Judy Offic Fax.( Email	S PROPOSAL	HELP YOU FIND THE	HELP YOU FIND THE THREE BEC FABULOUS HOME THAT JUST HI	EIGHBORHOODS: and oaks, agoura hills, oak 31301, 91377	NGS FOR YOUR REVIE	MLS ID CURRENT LIST PRICE BEI	03 \$415,900 41 \$509,900
REAL REAL	HOMES		REALTOF		SAVE THI	I CAN H	LET ME	MY NI THOUSA 91360,9	LISTIP	MLS ID C172554	C172084

HOMES - NEW HOMES - APPARTMENTS - FINANCE & INSURANCE - MOVE - REMODEL & MAINTAIN - DECORATE - HOME TECH - SHOP FIND A HOME - FIND A REALTOR - MY HOME - HOW TO

FIG. 3C

360	FIND A REALTOR				1
1	EMAIL A REALTOR			CLOSE WINDOW	
	TO SEND AN EMAIL TO *REQUIRED FIELDS	TO SEND AN EMAIL TO THE FOLLOWING REALTOR, FILL IN THE FIELDS BELOW AND CLICK SEND IT "REQUIRED FIELDS	R, FILL IN THE FIELDS BEL	OW AND CLICK SEND IT	
	FROM:	NAME* EMAIL*		SEND IT	
	:0:	art turner			
	SUBJECT:	RESPONSE TO YOUR	RESPONSE TO YOUR INFORMATION PROPOSAL	AL	
	INEED:	AN ANSWER TO A QUI	AN ANSWER TO A QUICK QUESTION (SEE COMMENTS BELOW)	MMENTS BELOW) ▼	
	COMMENTS:			<b>•</b>	
	I NEED A RESPONSE:	E: IMMEDIATELY	ELY		
	I PREFER TO CONTACTED BY:	ACTED BY:	EMAIL ▼	PHONE:	
	THE BEST TIME TO CONTACT ME IS:	CONTACT ME IS:	EVENING	FAX:	
	I PLAN TO BUY/SELL WITHIN:	WITHIN:	-CHOOSE ONE-	(OPTIONAL)	
		□ SEND A (	☐ SEND A COPY OF THIS MESSAGE TO ME	E TO ME	
			SEND IT		
			CANCEL		

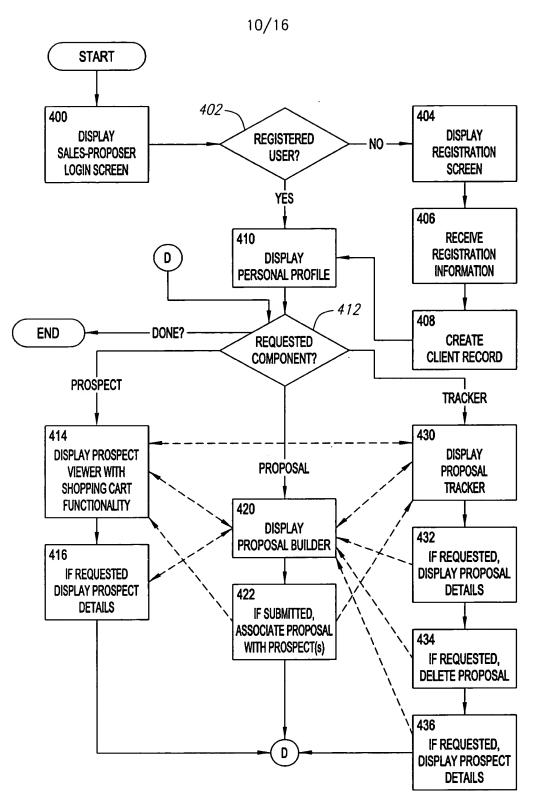


FIG. 4

I'M AN AGENT      I'M AN AGENT      I'M AN OFFICE      I'M AN OFFICE      I'M AN OFFICE      PROSPECT MANAGER      PROSPECT MAN	PROSPECT MANAGER  THE PROSPECT MANAGER ALLOWS YOU TO:  REVIEW PROSPECTIVE CLIENTS FROM REALTOR.COM  BEND AND SEND PROPOSALS TO PROSPECTS  THACK THE STATILS OF ALL SENT PROPOSALS.	
ORIES INDICA INDICA INDICA	ECT MANAGER ALLOWS YOU TO: W PROSPECTIVE CLIENTS FROM REALTOR.COM AND SEND PROPOSALS TO PROSPECTS CTHE STATIS OF ALL SENT PROPOSALS	
ORIES PLEAS INDICA	W PROSPECTIVE CLIENTS FROM REALION.COM AND SEND PROPOSALS TO PROSPECTS CTHE STATIS OF ALL SENT DROPOSALS	
PLEAS INDICA	CITIE CTATIIC DE AII CENT DEODOCAI C	
- <u>-</u>	NIS.	
	NDICATE THE LOCATION OF YOUR MLS:	
	<b>&gt;</b>	
PROPERTY DESCRIPTIONS     IISTING PHOTOS	AGENT	
	ENTER YOUR ACCOUNT # ASSIGNED BY YOUR MLS.	
CATCH A CBEAT		
	ENTER YOUR AGENT I - LEAD PASSWORD	
		5A
(8)		 

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AGENT PRODUCTS OFFICE	PRODUCTS BROKE	R SOLUTIONS	WIRELESS PRO	DDUCTS
MY ACCOUNT	MY PROFILE			
• I'M AN AGENT • I'M AN OFFICE	AGENT PROFILE S MLS: ALBANY, NY	99000999000		
BROWSE CATEGORIES		S STATIC INFORMATION OF THE PROPOSAL YOU		UR SERVICES. IT WILL BE VIEWED BY
PROSPECT MANAGER     PROPOSAL TRACKER	YOU WILL HAVE THE OF		DE MORE CUSTOMIZE	D INFORMATION SUCH AS A PERSONAL
PROSPECT VIEWER MY PROFILE	REQUIRED INF	ORMATION		
• EDITI-LEAD	AREA SELECTOR			
VOICE MESSAGES	PLEASE CHECK THE PRIMAR			
HEADLINES     PROPERTY DESCRIPTIONS     LISTING PHOTOS	☑ BALLSTON   □ DAY   □ DELANSON	GREENFIELD  MIDDLE GROV  NISKAYUNA	/E □ SCC	iterdam Otia Lwater
• FEATURED HOMES	☐ DUANSBURG	□ NORTHUMBE		TERFORD
	□ EDINBURG □ ESPERANCE	☐ PATTERSONV		ST CHARLTON TON
	GALWAY	☐ PRINCETOWN		HER SARATOGA COUNTY
	☐ GANSEVOOR ☐ GLENVILLE	☐ PROVIDENCE ☑ REXFORD		HER SCHENECTADY COUNTY HER AREAS
	OPTIONAL INF	ORMATION		
·	THE FOLLOWING INFORMATI	ON IS OPTIONAL. ONLY	THE AREAS YOU CHO	OSE TO FILL OUT WILL BE DISPLAYED TO
/	CONTACT INFORMATION (OF CONTACT INFORMATION IS NOT BE REFLECTED IN YO	STAKEN FROM YOUR 1-	LEAD PROFILE. CHAN	GES MADE HERE WILL
515	NAME: JUDY BISHOP		CREDENTIALS:	CRE, ABR
	EMAIL: JBISHOP@RE	ALTOR.COM	OFFICE NAME:	PRUDENTIAL REALTY
	CELL#: 111-979-9191		OFFICE #:	111-666-5900
	FAX#: 111-979-9191	-	OFFICE ADDRESS:	54132 MAIN ST. #100 ANYWHERE, USA 00405
	EXPERIENCE (OPTIC	•		
	TOTAL YEARS IN REAL ESTA YEARS WORKING IN THE AB			
	NUMBER OF CURRENT LISTE			
	NUMBER OF HOMES SOLD IN NUMBER OF HOMES SOLD IN		<u> </u>	$\dashv$
	NUMBER OF HOMES SOLD IN	l 1998:		
	PLEASE ENTER 3 SCHOOL D	ISTRICTS THAT YOU AR	E EXTREMELY KNOWL	EDGEABLE ABOUT:
$\mid$ FIG. 5B	OTHER (OPTIONAL)			
	ADDITIONAL LANGUAGE(s):	- COLLEGE		OTHER LANGUAGE
	- SELECT -	- SELECT -		OTHER LANGUAGE
	I LIVE IN ONE OF THE NEIGH	DOKUMUNDO I SEKYE:	O YES	O NO
I	(SUBMIT)			

	MY ACCOUNT	<u> </u> PR	ROPOS.	<u> AL BUILDER - J</u>	UDY BISH	<u>OP</u>		\
	AN AGENT AN OFFICE			MESSAGE BODY OF PERSONAL MESS	AGE			
• ED • VO • HE • PR • LIS	BROWSE CATEGORIES  OSPECT MANAGER  PROPOSAL TRACKER  PROSPECT VIEWER  MY PROFILE  IT i - LEAD  DICE MESSAGES  ADLINES  OPERTY DESCRIPTIONS  STING PHOTOS  ATURED HOMES		INGS	THIS MESSAGE T LISTINGS THAT YOU WO	,	SAVED MES		530
	THORED HOMES		MLSID	AREA	LIST PRICE	BD/BA	SQUARE FOOTAGE	- [
	GMAC Mortgage		C272854 C172654 C182654 C377554	9 CLIFTON PARK 8 MALTA	280,000 350,000 200,000 225,000	3/2 3/2 2/1.75 3/2	1,900 2,200 1,800 1,500	
		PRO	PERTIE	S/SERVICE SPE	CIALTIES			1
	<u> </u>			) 4 ITEMS THAT BEST DESC PROSPECT.	CRIBE YOUR EXPE	PRTISE THAT YO	OU WOULD LIKE TO	
			-SELECT -		- SELECT -	<b>▼</b>		
		SUBA	<i>ut</i>	PREVIEW			•	

FIG. 5C

PROSPECTS	)
POWER PROSPECTOR	
CONTACT ALL PROSPECTS ON THIS LIST WITH A SINGLE PROPOSAL	
PROSPECT ID DATE BD/BA	
0123456789 10/16/00 3/2 0123456789 10/17/00 3/2 0123456789 10/24/00 3/2	523
GREAT PROPOSAL  (WHEN YOUR LIST IS COMPLETE)  REMOVE ITEM CLEAR LIST	
(CLICK AN ITEM TO SELECT)	

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			_		APPLY	配	配	<b>PPLY</b>	PP	APPLY	짬	₽₽	₽₽	APPLY	AGE>:
				AVAIL. REPLIES	-	m	4	7	7	4	ന	42	4	7	NEXT PAGE>>
_	ı			MAX	400,000	350,000	200,000	350,000	300 300 300 300 300 300 300 300 300 300	350,000	350,000	250,000	200,000	300,000	
		XBOX 10 AU		BOBA	42	z	\$	æ	Ħ	Z	¥	æ	\$	<b>%</b>	
.R	CLICK ON PROSPECT ID TO VIEW PROSPECT DETALS CLICK ON THE "REPLY" BUTTON TO SEND AN INDMIDUAL RESPONSE	TO SEND MULTIPLE PROSPECTS THE SAME PROPOSAL CLICK THE CHECKBOX TO ADD THAT PROSPECT TO YOUR POWER PROSPECTOR LIST NUMBER OF PROPOSALS A PROSPECT CAN RECEIVE IS LIMITED	and	FREQUENTLY SEARCHED AREAS	BALLSTON, BALLSTON LAKE	BALLSTON SPA, CLIFTON PARK, HALF	REXFORD, ROUND LAKE	BALLSTON SPA, CLIFTON PARK, HALF	BALLSTON, BALLSTON LAKE	REXFORD, ROUND LAKE, SARATOGA	BALLSTON SPA, CLIFTON PARK, HALF	REXFORD, SARATOGA SPRINGS	BALLSTON, BALLSTON LAKE	ROUND LAKE, SARATOGA SPRINGS	PAGES: 12345678910
VIEWE	SPECT ID T	IIPLE PROS CCT TO YOUR ROPOSALS	ECTS FO	LAST	12/12	1283 233	<del>1</del> 8	<del>1</del>	<u>\$</u>	##   133	# 82	<b>\$</b>	<del>1</del>	<b>E</b>	ES: 12
PROSPECT VIEWER	• CLICK ON PRC	TO SEND MUL     THAT PROSPE     NUMBER OF P	1,563 PROSPECTS FOUND	PROSPECT ID	0123456789	0321654987	0234567891	0345678912	0456789123	0567891234	0678912345	0789123456	0891234567	0912345678	PAG
MY ACCOUNT	• I'M AN AGENT • I'M AN OFFICE	BROWSE CATEGORIES     PROSPECT MANAGER	PROPOSAL TRACKER	MY PROFILE  • FOIT i - I FAD	VOICE MESSAGES	HEADLINES	<ul> <li>PROPERTY DESCRIPTIONS</li> </ul>	<ul> <li>LISTING PHOTOS</li> </ul>	<ul> <li>FEATURED HOMES</li> </ul>				GMAC	Mortgage	

FIG. 5D

A PERIOD OF		- ω	2300
ECTS SEARCH PATTERNS OVER	MAX PRICE NO LIMIT 300,000 325,000 TYPE OF PROPERTY SINGLE FAMILY TOWNHOUSE MIN BEDS FREQ. MIN BATHS	FEATURES CENTRAL AIR FIREPLACE SWIMMING POOL TILE FLOORS LAUNDRY ROOM	SQUARE FOOTAGE 1500 2160 1800 2200 2100 2250 ENTRY POINT PRUDENTIAL
PROSPECT DETAILS PROSPECT ID: PROSPECT SEARCH HISTORY REFLECTS SEARCH PATTERNS OVER A PERIOD OF 50 DAYS.	SEARCH DATES 08/08/00 09-03-00 07-04/00 06/30/00 06/16/00 AREA MOORPARK 5 ► THOUSAND OAKS 4 AGOURA HILLS 2	SIMI VALLEY 2  SAVED HOMES 99055625 98376681 56123974	
I'M AN AGENT I'M AN OFFICE BROWSE CATEGORIES	PROSPECT MANAGER     PROPOSAL TRACKER     PROSPECT VIEWER     MY PROFILE     EDIT i - LEAD     VOICE MESSAGES     HEADLINES     PROPERTY DESCRIPTIONS     LISTING PHOTOS     FEATURED HOMES	AD SPACE 125x125	295

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	E CIENCE	ICALING ELD		CONTACT	ENAIL	E E		暑		E E				ENAI	NEXT PAGE>>	<u> </u>
	UR PROPOSAL	CLANUM DELETE TO PERMANENTE NEMOVE A PROPOSAL FROM TOOK TRACAMPG LIST		STATUS	WATTING FOR REVIEW	REVIEWED AND SAVED	WATTING FOR REVIEW	DELETED WITHOUT REVIEW	REVIEWED AND SAVED	DELETED WITHOUT REVIEW	WATTING FOR REVIEW	DELETED WITHOUT REVIEW	WATTING FOR REVIEW	REVIEWED AND SAVED	0	POPOPOSAI S OVER 30 DAVS OI DIA DE AFITIDUATICALI Y DEI ETEN EDOMI VOLIDI LET
ER	CLICK ON PROSPECT ID TO VIEW DETAILS CLICK ON PROPOSAL NUMBER TO VIEW YOUR PROPOSAL	WWWICH LT REM	·	PROPOSAL NO.	102	<b>(</b>	읃	\$	107	恕	乭	혅	<del>(</del>	<b>8</b>	PAGES: 12345678910	O O D ADE AFTE
T TRACK	OSPECT ID TO OPOSAL NUM			DATE	10/18/00	10/1/00	10/24/00	10/24/00	10/20/10	10/2/100	<b>103000</b>		110200	11/02/00	:1234	
PROSPECT TRACKER	• CLCKON PR			PROSPECT ID	0123456789	0321654987	0234567891	0345678912	0456789123	0567891234	0678912345	0789123456	0891234567	0912345678	PAGES	* PD/DOCAL C
MY ACCOUNT	• I'M AN AGENT • I'M AN OFFICE	BROWSE CATEGORIES	PROSPECT MANAGER     PROPOSAL TRACKER     PROPOSAL TRACKER     PROPOSAL TRACKER     PROPOSAL TRACKER     PROPOSAL TRACKER     PROSPECT MANAGER     PROPOSAL TRACKER     PROP	MY PROFILE  FILT: LEAD		HEADLINES	PROPERTY DESCRIPTIONS	• LISTING PHOTOS	FEATURED HOMES				GMAC	Mortgage		

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